



1. Why do people work for you?

There are only two reasons they work for you:

1. Because they _____
2. Or because they _____



2. _____ in ten, employees...
are disengaged. (Gallup)



3. Actively disengaged employees cost an organization...
_____ for every \$10,000
in salary. (Gallup)



4. Engaged companies are 86% more profitable than their disengaged counterparts. (Mac Loed and Clark 2009)



5. A lack of employee
engagement cost
American business
_____per year. (Gallup)



6.____% of managers
believe
employees leave for
reasons related to money.
(Branham)



7. Employees try or
don't try
as a result of _____
and not _____.



8. In a study of professional service firms, offices with engaged employees were up to more productive.)(Hay Group)



9. Highly engaged companies enjoy a _____ boost in performance based outcomes. (Parature)



10. A review of workplace climate surveys reveals an interesting generalization...no matter where the survey was done, or which occupational group, the results are always the same. About 75% of the workforce says the single worst aspect of their job is _____ (Hogan)

Want to
Have to

Seven

\$3400.00

52

500 Billion

89

Their Manager

43

emotional commitment

rational commitment

240%

