Rule 15: Everyone's Not Like You

Listen to Arnie Warren's interview as he discussed his book "The Great Connection".

http://www.bookendsbookclub.net

Which of the characters do you most relate to in this book?

What can we learn from Bob Hathaway?

When have you "flexed" your style to be more effective with someone recently?

Think of two or three incidents with your team where you missed an opportunity to flex your style- how might the outcome have been different if you had?

How can you use the powerful relationship tip that Arnie discusses which is referenced in the interview on page 75 of his book?



Listen to Julie Straw's interview on Bookends.

http://www.bookendsbookclub.net

How can you adapt your style a bit to each member of your team to be more effective?

Team Member	How I'll Adapt

